

Sales & Marketing Professional

Richard Paul Russell Ltd is looking to recruit a Sales and Marketing professional to drive business growth and promote the RPR brand.

The successful person will be responsible for:

- forging and maintaining strong relationships with existing customers, OEM clients and re-seller base.
- Pro-active in developing new customer opportunities and relationships to continually increase sales.

This role will entail some customer visits and managing RPR's presence at exhibitions.

Strong technical understanding will be required to sell RPR's high value bespoke products. Candidates should have a track record of effective Sales activity in a technical environment (Electronics / Technical products, IoT or low power instrumentation, Meteorology and meteorological instrumentation).

An outgoing personality with the desire and flexibility to contribute pro-actively to a small multi-disciplinary team is essential.

The initial level of responsibility in this role (and salary), could be tailored to suit the successful candidate.

The position reports directly to the Managing Director.